



Nimsoft buys out Indicative as monitoring market grows

Performance monitoring consolidation Indicative of strong market

Consolidation entered the performance and availability systems market today with the acquisition of Indicative Software by Nimsoft. The deal is not because of downward market pressures, but CIOs looking to invest in monitoring systems.

No financial details of the deal were disclosed. Nimsoft, which was one of the 50 fastest growing software companies in the US last year, has acquired Indicative to add business service management and end-user response time monitoring to its set of network, server, database and application monitoring and service level management systems.

Mark Rivington, VP Product Management for the UK office reassured CIOs that are customers that both products will be supported before a long term strategy that will see Nimsoft systems placed within the Indicative product set and vice-versa.

"This acquisition adds strategic technology, development resources, partners and customers to Nimsoft," said Gary Read, Nimsoft CEO. The deal brings 60 new global customers to Nimsoft.

The performance monitoring market is dominated by four main players: BMC, Computer Associates, HP and IBM. With this deal Nimsoft does move a step closer to becoming one of the top tier.

Indicative will provide user response time monitoring and application analysis for J2EE and .NET applications to Nimsoft.

<http://www.cio.co.uk/concern/managers/news/index.cfm?articleid=2716&pagtype=allchandate>